



Welcome to Tinglebitz.

Tinglebitz are a recently formed company based in Newbury, Berkshire. We set up the business to challenge the female dominated aspect of party plan selling sex toys & lingerie. Yes, the business is run by a woman, but that's where our stipulations about women, end. We believe that selling to just women is borderline sexist and restricts the potential market. So we welcome male and female agents to sell our products to women, couples, men, gay & lesbian.

Why Join Tinglebitz?

Joining us will give you an opportunity to earn great money working on a self employed basis. Working the hours that suit you, you can fit it in around your other commitments such as another job, studying, and family life.

- ✓ No experience necessary as full training is provided.
- ✓ Fantastic support structure available. You're never on your own.
- ✓ No transport needed as you will be working in your local area.
- ✓ An average party could earn you £50-£90, plus you earn commission from website sales.
- ✓ Earnings are limitless, so more parties = more sales = more commission.
- ✓ Unique approach to the supply of the kit.
- ✓ Quick start - you should receive your kit within a week.
- ✓ You are self employed - you are your own boss.
- ✓ Work hours to suit you.
- ✓ Unique approach to the market place - differentiation.
- ✓ You'll work closely with some really great, experienced people.

What does the job involve?

As a Party Agent your job will be about finding and contacting people with regards to holding a Tinglebitz party in their home. The person having the party, the 'host' or 'hostess' then invites friends & family to the party. Your job on the night will be to display the range of toys & lingerie from your kit, explain the in's and out's of the fabulous products and take orders from the guests. We want everyone leaving a Tinglebitz party to have a good fun evening so we actively promote the playing of some party games such as a raffle or guess the flavour of the lube, etc. Hopefully the large orders you take will then you earn you a significant amount of commission.

What will you be selling?

We have access to a vast product range that includes all the top names in toys and lingerie.

Toys- Jessica Rabbit Range, Rock Chick/Rude Boy, Monkey Spanker, Clone a Willy

Anal Toys – Butt plugs, anal beads, vibes

Lingerie – Electric Lingerie, Oh Cherie, Foxy, Playgirl, Hustler, Blue Line, Sharon Sloane Latex, Blue Line for Men,

Lotions – Shunga, ID Lubricants, System Jo, Golden Root

Gay – Mister B, Dark Stallion

Bondage – Dark Desires

Plus lots more

We visit the major trade shows each year and are always look to buy the latest 'buzz' in the market. So you should always be confident that what you're selling is of the 'now' and will always be. If we haven't got it, we'll get it. Feedback from agents is also very important to us, if your customers are consistently asking about something that we don't deal with, we need to know.

Tinglebitz understands that people's sexual needs and desires are not always conventional, not everyone wants a 'rabbit'; some may want something a little more extreme. We aim to satisfy everyone, we have access to suppliers that cater for everyone's needs providing it's legal of course. All you need to do is ask the question.

Demonstration Kit

Many other companies, (in fact we don't know of one who doesn't,) charge you for your kit and expect you to keep it should you leave. What are you going to do with £200 worth of ex-display dildos?

Our approach is different. We ask for a £100 refundable deposit for your kit. If you decide to leave us, we will refund your deposit on return of the kit. Each kit is selected carefully to cover the most popular and innovative products, but can be added to by yourself if you feel more products are required. You purchase these additional items at a significant discount.

Each kit has a retail value of nearly £500 and comes in a small wheeled suitcase to make it easier for you to move around. We supply a tastefully embroidered t-shirt for you to wear at each party and in addition you are supplied with your Party Agents folder. You also have access to help by phone if you need it.

Stationary & Catalogues

When presented with your kit we will supply you with a Stationary Starter Pack. This will include an Agents folder, catalogues, invites, pens, etc. Essentially everything you need to get your first parties organised.

Some additional stationary items will be available for free download from the website, but some will incur extra cost. Promotional material will be sent out direct to you.

What can you expect to earn?

We offer a two tiered commission scheme with two ways to earn commission.

25% (Any party order value up £499.99)

30% (Any party order value £500 or above)

25% commission from Web site Sales*

*Excludes P&P costs

Below is an example of a party order and the commission earned;

Qty	Description	Unit Price	Total Price	Commission
2	Jessica Rabbit	29.95	59.90	14.97
1	Jessica Rabbit Platinum	49.95	49.95	12.48
1	Sequin Baby Doll	32.50	32.50	8.12
1	Polka Me	29.95	29.95	7.48
1	Funky Fungi	19.95	19.95	4.98
1	Teasin Twist	22.95	22.95	5.73
2	Shunga Chocolate Body Paint	12.95	25.90	6.47
1	Shunga Geisha's Secrets	29.95	29.95	7.48
2	Silicone Lube	9.95	19.90	4.97
1	Flavoured Lube	13.95	13.95	3.48
Totals			£304.90	£76.16

So that's £76.16 for about 2 hours work plus whatever profit you make from the raffle. The average length of a party is around 2 hours; this will vary depending on the number of guests and also your sales technique.

Web Site Commission

In addition to the commission you earn from your parties we will pay you an additional 25% on all sales through our forthcoming on-line web shop.

You supply your customers with your agent number and then when the order is placed providing they enter your number you will earn 25% of the sale value. This will not include any charges for postage.

Training and Support

Training is a vital part of ensuring our agents succeed. We arrange supplier training days, we also action one on one individual training and carry out group training when we can. Training will cover various topics such as product knowledge, sales techniques, ideas for party games, etc.

Party Plan selling can be a lonely world; it's not uncommon for people to feel isolated. We do our best to ensure you always feel part of a community and that help and advice is only a phone call or an email away. We will shortly be introducing an agents web forum, which will allow all agents to chat and pass on ideas and suggestions.

The most nerve wracking time for a new agent will be their first party, and we will not let you do this on your own. One of our team will be with you and will help you do your first party. We will provide phone support until 11:00pm Mon –Fri if you require any on-going support.

How do we Compare?

Tinglebitz	Ann Summers
<p>Commission Structure</p> <p>25% (Any party order value up £499.99) 30% (Any party order value £500 or above)</p> <p>25% commission from Web site Sales* *Excludes P&P costs</p>	<p>Commission Structure</p> <p>23% - They say it's 30% but then you pay for the hostess discount out of your commission (7%). This works out at 23% commission for you.</p> <p>No commission from Web site Sales</p>
<p>Delivery of Orders</p> <p>No Charge for the delivery of your orders</p> <p>We pack and deliver your orders direct to the party hostess – saving you time and travel costs.</p>	<p>Delivery of Orders</p> <p>Delivery charge for the delivery of your orders</p> <p>Delivery is made to the Party Organiser who then has to check off the products in the delivery, package the orders, and delivery the order to the hostess. This can take you as much time as the party.</p>
<p>Marketing and Advertising</p> <p>Marketing through our website will promote party requests. When we take a party booking we hand it to the closest Party Agent (nearest postcode).</p>	<p>Marketing and Advertising</p> <p>Do not actively advertise for recruitment or parties. This is left to the Party Organiser.</p>

As you can see we offer a very good deal for you in all areas.

If you have any further questions or would like to apply for a job then please give us a call or email us at info@tinglebitz.com.

We hope this has tempted you to join us. We look forward to hearing from you.
 The Tinglebitz Team.